Nutrition Label Reform (NLR) Overview

Presented By:

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April 2017

GENERAL MILLS

Presentation Intent

- Increase understanding of important nutrition facts label changes
- Highlight specific changes that impact WIC food categories
- Highlight areas where consumers and/or WIC participants may be confused, to assist in development of nutrition education



Disclosures

- Presentation is industry-wide in scope and not intended to promote General Mills products.
- General Mills product/labels may be used to illustrate a particular point.
- Presentation is focused on package label changes and other on-package product information. We won't have time to discuss the positive/negative aspects of these changes.
- The scope of these changes is extensive and it is encouraged that you visit the FDA site to get complete information.
- Still some outstanding questions related to the regulations so it is possible that some things may change.



Agenda

- Nutrition Label Reform (NLR) Changes:
 - Calories and Servings (& New RACC)
 - Vitamin & Minerals (Mandatory/Optional; New DVs; Actual Declared Amounts)
 - Sugars
 - Footnotes
- Two WIC foods changing RACCs
- Time Permitting:
 - "Healthy" Claims
 - "Best if Used by"
 - SmartLabel™



Nutrition Labeling and Education Act of 1990 (NLEA)

- Provides FDA with specific authority to require nutrition labeling on most foods regulated by the Agency
- Requires all nutrient content claims (e.g., "high fiber", "low fat") and health claims to be consistent with Agency regulations
 - Help the public make informed choices
 - ➤ Reflect current nutrition science and public health concerns





In short, the Nutrition Facts Label is a tool to help consumers put dietary guidance into practice



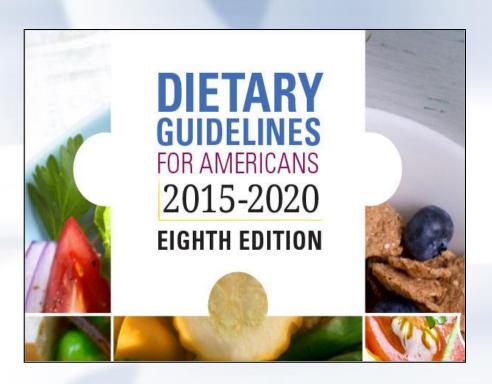


Maintain Health

Reduce the Risk of Disease



Updated Dietary Guidelines



A healthy pattern includes:

- A variety of vegetables
- Fruits, especially whole fruits
- Grains, at least half of which are whole grain
- Fat-free/low-fat dairy, including milk and yogurt
- A variety of protein foods
- Oils

A healthy pattern limits:

- Sat fat: <10% of calories/day
- Trans fat: keep as low as possible
- Added sugars: <10% of calories/day
- Sodium: <2,300 mg of sodium/day



Dietary Guidelines: Nutrients of Concern & Role of Fortified Foods

Under-consumed nutrients (nutrients of public health concern in red):

Potassium

Magnesium

Vitamin C

Fiber

Calcium

Vitamin D

Choline

Vitamin A

Vitamin E



Iron: For kids, women capable of becoming pregnant, and pregnant women

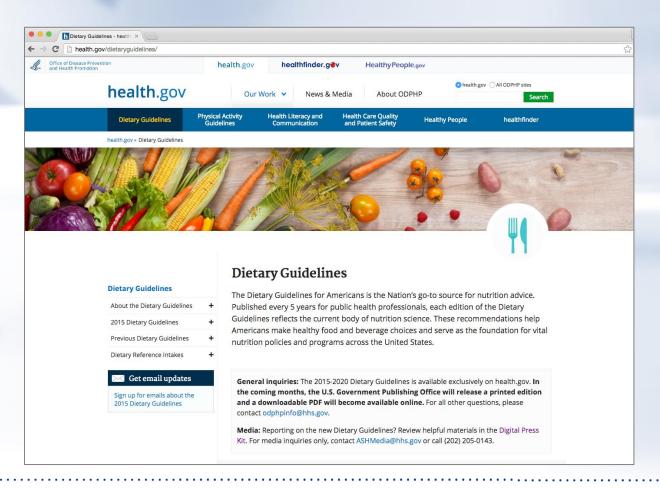
Folate: For women capable of becoming pregnant, and pregnant women



Explore the Dietary Guidelines

Full report:

http://health.gov/dietaryguidelines/2015/guidelines/





Nutrition Label Reform (NLR)

https://www.fda.gov/Food/GuidanceRegulation/GuidanceDocuments RegulatoryInformation/LabelingNutrition/ucm385663.htm





NLR: What's the Big Deal?

- FDA Final Rule published May 2016
- Biggest change to Nutrition Facts panel in over 20 years
- Label changes will impact EVERY* product in the marketplace
- Compliance deadline is July 26, 2018**



Introducing...the New Label!

NEW LABEL / WHAT'S DIFFERENT

Servings: larger, bolder type

Nutrition Facts

8 servings per container Serving size 2/3 cup (55g)

Amount per serving **Calories**

230

10%

20%

45%

6%

% Da	ily Value*
Total Fat 8g	10%
Saturated Fat 1g	5%
Trans Fat 0g	
Cholesterol Omg	0%
Sodium 160mg	7%
Total Carbohydrate 37g	13%
Dietary Fiber 4g	14%
Total Sugars 12g	
Includes 10g Added Sugars	20%
Protein 3a	

Protein 3g

Iron 8mg

Vitamin D 2mcg Calcium 260mg

Potassium 235mg

Change in nutrients required

added sugars

New:

Serving sizes updated

Calories: larger type

Updated daily values

Actual amounts declared

New footnote

Label graphic courtesy of FDA and can be found at FDA.gov

* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories



a day is used for general nutrition advice.

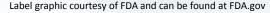
Current Label

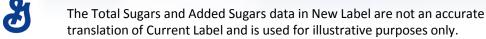
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New Label



- Changes to several RACCs (Reference Amount Commonly Consumed)
- Increased prominence of calories and servings
- Multiple Daily Value Changes
- New Fiber Definition
- Added Sugars Declaration and % Daily Value
- Changes to mandatory
 Vitamins and Minerals
- Declaration of absolute amounts of Vitamins and Minerals
- New Dual-Column Labels







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The Total Sugars and Added Sugars data in New Label are not an accurate translation of Current Label and is used for illustrative purposes only.

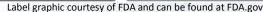
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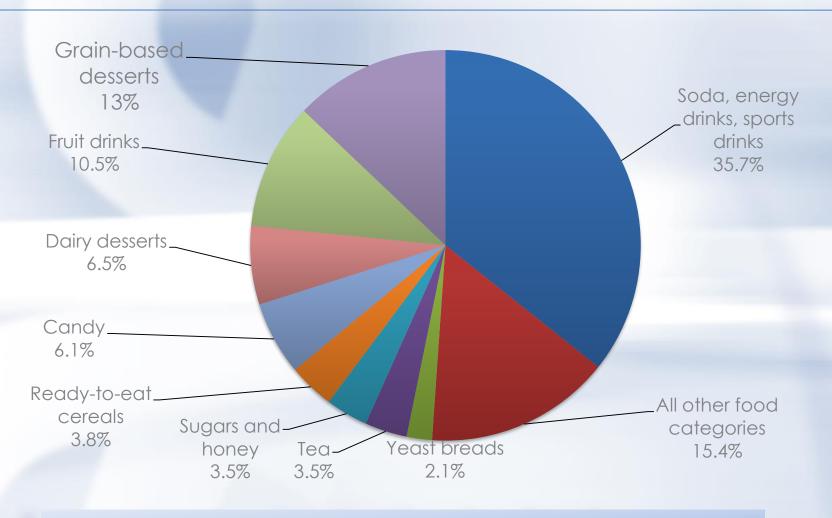
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Total Sugars and Added Sugars

- Changes meant to better reflect the 2015-2020 Dietary Guidelines
- Added sugars should be less than 10% of calories/day
 - > Translates to 50g/day using 2000 calorie/day diet
- Scientific data shows that it is difficult to meet nutrient needs while staying within calorie limits if one consumes more than 10% of calories from added sugar
 - Current intakes average >13% of calories, ~270 calories/day
 - Nutrient-dense foods with added sugars acceptable within limits (e.g. fat-free yogurt and whole grain breakfast cereals)



Sources of Added Sugar in the American Diet



Ages 2 and Older, NHANES 2005-2006



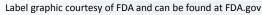
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Dietary Fiber

Changes in Daily Values*

Nutrients Required (only those with changes)	Current	New	Change
Total Fat	65 g	78 g	Increase (1) from 30% to 35% of calories
Sodium	2,400 mg	2,300 mg	Decrease (↓)
Total Carbohydrate	300 g	275 g	Decrease (↓) from 60% to 55% of calories
Dietary Fiber	25 g	28 g	Increase (1)
Added Sugars	N/A	50 g	New establishment of DV
Vitamin D	400 IU	20 mcg	Increase (1), Units changed
Calcium	1,000 mg	1,300 mg	Increase (1)
Potassium	3,500 mg	4,700 mg	Increase (1)

There are many changes to Nutrients Voluntary to Declare, including Vitamin A (decrease) and Vitamin C (increase).



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- Declaration of absolute amounts of Vitamins/Minerals
- Updated Footnote
- New Dual-Column Labels
- New record requirements



Label graphic courtesy of FDA and can be found at FDA.gov

Amendments to the Footnote Section of Nutrition Facts Panel

Foods for persons 4 years of age or older

 The % Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Foods represented or purported for children 1 through 3 years of age

 The % Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 1,000 calories a day is used for general nutrition advice.

Foods represented or purported for infants 7 to 12 months

- FDA declines to allow the voluntary statement, "total fat and cholesterol should not be limited in diets of children less than 2 years unless directed by a physician", to be located within the NFP. However, manufacturers may place this statement or similar statement in another area of the product package, provided the statement is truthful and not misleading.



Nutrition Labeling Exemptions

- FDA applies general labeling requirements with exceptions for infants, young children and pregnant and/or lactating women
- Title "infants and children less than 4 years old" has been replaced with "infants through 12 months of age" and "children 1 through 3 years of age". Rationale:
 - Proposed DVs based on age-specific DRIs
 - Increasing number of foods targeted to 12 months of age and younger
 - Infants no longer being at the lower end of the DRI age range
 - Ensured consistency with RACCs and DVs for children ages 1 through
- Nutrient list updated to include total sugars, added sugars, vitamin D and potassium (consistent with general population)
- Mandatory declaration of calcium and iron for foods intended for consumption by: infants through 12 months; children 1 through 3; and pregnant/lactating women

Simplified Nutrition Facts Labels for Products Targeted to Infants and Young Children

Infants – 12 Months

Nutrition Fac	<u>ts</u>
4 servings per container	
Serving size 1 pack (7	'0g)
Amount per serving	
Calories 2	€
% Daily \	alue
Total Fat 0g	0%
Saturated Fat 0g	
Trans Fat 0g	
Cholesterol 0mg	
Sodium 74mg	
Total Carbohydrate 5g	5%
Dietary Fiber 1g	
Total Sugars 3g	
Includes 0g Added Sugars	
Protein 0g	0%
Vitamin D 0mcg	0%
Calcium 5mg	2%
Iron 1mg	10%
Potassium 230mg	35%

No % DV for sat fat, cholesterol, sodium, dietary fiber, total sugars, added sugars, and shall not include a footnote.

Children 1-3 Years

Nutrition Fac	ets
1 serving per container	
Serving size 1 container	(85g)
Amount per serving	
Calories	70
% Daily	Value*
Total Fat 15g	4%
Saturated Fat 0.5g	5%
Trans Fat 0g	
Cholesterol 10mg	3%
Sodium 240mg	16%
Total Carbohydrate 11g	7%
Dietary Fiber 1g	7%
Total Sugars 1g	
Includes 1g Added Sugars	4%
Protein 3g	23%
Vitamin D 0mcg	0%
Calcium 35mg	6%
Iron 0.6mg	8%
Potassium 30mg	0%
*The % Daily Value (DV) tells you how much a nu	trient in

^{*} The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 1,000 calories a day is used for general nutrition advice.



RACC, Serving Size & Multi-Portion Labeling



Serving Size Updates

Serving Size Changes

- FDA regulates the serving size on the Nutrition Facts panel
- By law, serving sizes must be based on amounts that people actual eat, not what they should eat
- Serving size of several product categories are being updated to better reflect how much people are actually eating





Label graphic courtesy of FDA and can be found at FDA.gov

RACC & Serving Size

- RACC: Reference Amounts Customarily Consumed
- Changing if consumption increased or decreased by at least 25% (based on NHANES 2003-2008 consumption data)
- Actual serving size is based on the household measure (and its corresponding weight) that is closest to the RACC

WIC Implications:

- Same exact product may have very different nutrition label
- Some manufacturers may reformulate in response to reality of new serving size and/or new nutrition fact label



Package Size Affects Serving Size

Multi-serving Packages

 Items with ~2-3 servings per container will have two columns and is called a "dual column" label: Per-serving and Per-package

Single Serve Packages

- Items that are between 1-2 servings will be required to be labeled as 1 serving because people typically consume it in one sitting.
 - Such as 20-oz bottles of soda or a 15-oz can of soup





See RACC-21 CFR 101.9 (b)(12)

RACC Changes for WIC Foods

- Overview (10 categories)
- Specific Example: RTE Cereal
- Specific Example: Yogurt



RACC Changes (WIC Products)

Product	Current	New	Change
RTE Cereals (weighing 20g-43g per cup)	30g	40g	Increase (1)
RTE Cereals (weighing 43g+ per cup)	55g	60g	Increase (1)
Soy Beverage	N/A	240 mL	New RACCs established
Yogurt	225g	170g	Decrease (↓)
Fish, canned	55g	85g	Increase (1)
Fruits used primarily as ingredients, avocado	30g	50g	Increase (1)
Fruits used primarily as ingredients, other (cranberries, lemon, lime)	55g	50g	Decrease (↓)



RACC Changes (WIC Products)

Product	Current	New	Change
Dried Vegetables, Dried Tomatoes, Sundried Tomatoes, Dried Mushrooms, Dried Seaweed	N/A	5g, add 5g for product packaged in oil	New category and RACC established
Dried Seaweed Sheets	N/A	3g	New category and RACC established
Sprouts, all types: fresh or canned	N/A	¼ cup	New category and RACC established
Fruits and vegetables for toddlers, ready-to-serve	"toddlers"	"young children"	Technical amendments; no change to actual RACC



WIC Action Steps

Teach WIC participants:

- Overall labels how to read them and what is changing (and why!)
- Point out that clients may notice serving size changes (focus on key WIC foods)
- Educate on importance of certain vitamins & minerals, especially those that are nutrients of concern
- Educate on added sugars, via Guidance, as well as the role on nutrient-rich foods for palatability
 - Important to teach that add sugars should NOT be added to Total Sugars (Total Sugars already includes them)



Cereal Example



WIC Considerations: RTE Cereal

- All currently-eligible cereals will remain eligible because the federal rule is based on "per 100g" of product (not per serving)
- Because the RACC (or serving size) is increasing for cereal, everything on the label should increase (assuming no reformulation)





WIC Implications: RTE Cereal

Lighter cereals (30g serving increasing to 40g)

- Labeled at 45% DV iron will now label at about 60% DV and need to stay there for WIC-eligibility
- May label above 6g of sugar and still be WIC-eligible
- Heavier cereals (55g serving increasing to 60g)
 - ➤ Labeled at 80-90% DV iron would now label at about 100% DV
 - May label above 12g of sugar and still be WIC-eligible

Cereals with certain V&M at 100% DV

- Without reformulation, it is possible that some V&M that currently label at 100% DV could exceed 100%
- Manufacturers are evaluating the impact of the serving size changes, coupled with the changing Daily Values, to determine the best approach for these products

Vitamin A	10%	15%
Vitamin C	100%	100%
Calcium	2%	15%
Iron	100%	100%
Vitamin D	25%	40%
Vitamin E	100%	100%
Thiamin	100%	100%
Riboflavin	100%	110%
Niacin	100%	100%
Vitamin B ₆	100%	100%
Folic Acid	100%	100%
Vitamin B ₁₂	100%	110%
Pantothenic Acid	100%	100%
Phosphorus	6%	20%
Magnesium	6%	10%
Zinc	100%	100%



CURRENT

Lighter, 30g serving size

Nucrition Fact ving Size 1 cup (28g) ervings Per Container about 12 Cereal with 1/2 cup Cereal Skim Milk Amount Per Serving Calories 100 140 Calories from Fat 15 15 % Daily Value Total Fac 50* 2% 3% Saturated Fat Og 0% 0% Trans Fat Og Polyunsaturated Fat 0.5g Monounsaturated Fat 0.5g Cholesterol Omg 0% 1% Sodium 160mg 7% 10% Potassium 170mg 5% 11% Total Carbohydrate 21g 7% 9% Dietary Fiber 3g 12% 12% Soluble Fiber 1g Insoluble Fiber 2q Sugars 1g Other Carbohydrate 17g Protein 3g Vitamin A 20% 25% Vitamin C 10% 10% Calcium 10% 25% Iron 50% 50% Vitamin D 20% 30% Thiamin 25% 30% Riboflavin 25% 35% Niacin 25% 25% Vitamin B₆ 25% 25% Folic Acid 50% 50% Vitamin B₁₂ 25% 35% Phosphorus 15% 25% Magnesium 10% 15% Zinc 25% 30% 6% Copper 6% *Amount in cereal. One-half cup skim milk contributes less

Nutrition Facts

servings per container Serving size

1 cup (38g)

NEW

		ereal	with skim	
Calories	14	ŧυ	1 4	U
		% DV*	-	% DV*
Total Int	2g	3%	2g	3%
Saturated Fat	-	70	ug	0%
Trans Fat	0g		0g	
Polyunsaturated Fat	1g		1g	
Monounsaturated Fat	1g		1g	
Cholesterol	0mg	0%	<5mg	1%
Sodium	220mg	10%	290mg	13%
Total Carb.	29g	11%	35g	13%
Dietary Fiber	4g	14%	4g	14%
Total Sugars	1g		7 g	
Incl. Added Sugars	1g	2%	1g	2%
Protein	4g		8g	
Vitamin D	5mcg	25%	8mcg	40%
	130mg	10%	390mg	30%
Calcium	12mg	65%	12mg	65%
Iron Potassium	230mg	4%	430mg	8%
Vitamin A		25%		30%
	230mg		270mg	
Vitamin C	9mg 0.4mg	10% 30%	9mg	10% 40%
Thiamin Riboflavin			0.5mg	
	0.4mg 4.8mg	30%	0.7mg 4.8mg	50% 30%
Niacin	I — —			
Vitamin B ₆	0.5mg	30%	0.5mg	30%
Folate Folic Acid	260mcg (155mc		(155mc	g)
Vitamin B ₁₂	0.7mcg	30%	1.2mcg	50%
Phosphorus	250mg	20%	380mg	30%
Magnesium	40mg	10%	80mg	20%
Zinc	3.3mg	30%	4.4mg	40%

The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.



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than 5mg cholesterol, 65mg sodium, 200mg potassium, 6g total carbohydrate (6g sugars) and 4g protein.

CURRENT

Lighter, 30g serving size

Nutrition Facts Serving Size 1 cup (28g) Servings Per Container about 12 Cereal with 1/2 cup Cereal Skim Milk Amount Per Serving Calories 100 140 Calories from Fat 15 15 % Daily Value** Total Fat 1.5g* 2% 3% Saturated Fat Og 0% 0% Trans Fat Og Polyunsaturated Fat 0.5g Monounsaturated Fat 0.5g Cholesterol Omg 0% 1% Sodium 160mg 7% 10% Potassium 170mg 5% 11% Total Carbohydrate 21g 7% 9% Dietary Fiber 3g 12% 12% Soluble Fiber 1g Insoluble Fiber 2q Sugars 1 Oth Carbohydrate 17g cein 3g itamin A 20% 259 Vitamin C 10% 10% Calcium 10% 25% 50% 50% Vitamin D 20% 30% Thiamin 25% 30% Riboflavin 25% 35% 25% 25% Niacin Vitamin B₆ 25% 25% Folic Acid 50% 50% Vitamin B₁₂ 35% 25% 15% Phosphorus 25% Magnesium 10% 15% 30 25% 6% 'Amount sereal. One-half cup skim milk co than 5mg ch., sterol, 65mg sodium, 20

Nutrition Facts

9 servings per container **Serving size**

1 cup (38g)

NEW

				-3/
Calories	_	ereal 40	with skim	
		% DV*		% DV*
Total Fat	2g	3%	2g	3%
Saturated Fat	0g	0%	0g	0%
Trans Fat	0g		0g	
Polyunsaturated Fat	1g		1g	
Monounsaturated Fat	1g		1g	
Cholesterol	Omg	0%	<5mg	1%
Sodium	220mg	10%	290mg	13%
Total Carb.	29g	11%	35g	13%
Dietary Fiber	4g	14%	4g	14%
Total Sugars	10		7 g	
Incl. Add a Sugars	1g	270	1g	2%
Protei 1	4g		8g	
V amin D	5mcg	25%	8mcg	- 7%
Calcium	130mg	10%	390mg	30.
Iron	12mg	65%	12mg	65%
Potassium	230mg	4%	430mg	8%
Vitamin A	230mg	25%	270mg	30%
Vitamin C	9mg	10%	9mg	10%
Thiamin	0.4mg	30%	0.5mg	40%
Riboflavin	0.4mg	30%	0.7mg	50%
Niacin	4.8mg	30%	4.8mg	30%
Vitamin B ₆	0.5mg	30%	0.5mg	30%
Folate Folic Acid	260mc (155mc		260mcg (155mcg	65% g)
Vitamin B ₁₂	0.7mcg	30%	1.2mcg	50%
Phosphorus	250mg	20%	380mg	30%
Magnesium	40mg	10%	80mg	20 6
Zil	3.3mg	30%	4.4mg	0%

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Nutrition Facts

9 servings per container **Serving size**

1 cup (38g)

NEW

	Cereal		with 1/2 c skim milk			
Calories	14	<u> 10</u>	<u> 17</u>	<u>'0</u>		
		% DV*		% DV*		
Total Fat	2g	3%	2g	3%		
Saturated Fat	0g	0%	0g	0%		
Trans Fat	0g		0g			
Polyunsaturated Fat	1g		1g			
Monounsaturated Fat	1g		1g			
Cholesterol	0mg	0%	<5mg	1%		
Sodium	220mg	10%	290mg	13%		
Total Carb.	29g	11%	35g	13%		
Dietary Fiber	4g	14%	4g	14%		
Total Sugars	1g		7g			
Incl. Added Sugars	1g	2%	1g	2%		
Protein	4g		8g			
Vin I D	F	250	0	400/		
Vitamin D	5mcg	25%	8mcg	40%		
i	130mg	10%	40			
Iron	12mg	65%	12mg	65%		
toccium	230mg	4%	430mg	2221		
Vitamin A	230mg	25%	270mg	30%		
Vitamin C	9mg	10%	9mg	10%		
Thiamin	0.4mg	30%	0.5mg	40%		
Riboflavin	0.4mg	30%	0.7mg	50%		
Niacin	4.8mg	30%	4.8mg	30%		
Vitamin B ₆	0.5mg	30%	0.5mg	30%		
Folate Folic Acid	260mcg 65% (155mcg)		260mcg 65% (155mcg)			
Vitamin B ₁₂	0.7mcg	30%	1.2mcg	50%		
Phosphorus	250mg	20%	380mg	30%		
Magnesium	40mg	10%	80mg	20%		
Zinc	3.3mg	30%	4.4mg	40%		

The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.



⁶g total carbohydrate (6g sugars) and 4g protein.

Yogurt Examples: Multiple Container Sizes New RACC



The Challenge with RACCs & Package Sizes



32 oz Tub Five 6 oz servings



Cup
One 6 oz serving



32 oz Multipack Eight 4 oz servings

Will label similarly since both based on 6 oz serving

Will not label the same since the cup is 1 serving and the multipack cups are only 4 oz



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- Approximately 800,000 U.S. products
- Compliance date July 28, 2018





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- Assess changes by product to determine label impact
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- Obtain updated nutrition facts information on every ingredient from every supplier
- Explore reformulation
- Continue development of label production systems



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- Generate label
- Generate package keyline
- Route/approve keyline
- Print carton
- Begin Production



NLR: Key WIC Points

- Food regulations changes are complex
- RACC Changes Impacting Serving Sizes
- V&M Changes:
 - Mandatory vs. voluntary
 - Updated Daily Values (impacting % DV amounts)
 - Addition of Declaration of Actual Amounts
- Added Sugars Declaration
- FSIS/USDA Labels in Review (able to use FDA rules)
- Timing of New Label Flow-In & Current/Revised Products on Shelf at Same Time



FDA.gov Resource

http://www.fda.gov/Food/GuidanceRegulationn/GuidanceDocumentsRegulatoryInformation/LabelingNutrition/ucm385663.htm

Or...

Google "USDA FDA Nutrition Facts Label" and you will find background and resources



Time Permitting...

- "Healthy"
- "Best if Used By"
- SmartLabel™



"Healthy"

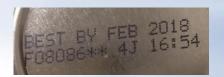
- "Healthy" is an implied nutrient content claim
- FDA issued guidance September 2016 for use of term "healthy" in labeling of human food products
- Re-evaluating regulatory criteria for use of "healthy" and seeking input on "possible future rulemaking" currently working to redefine what qualifies as a "healthy" nutritional claim on package labels
 - NLR changes incorporated serving size, nutrient and Daily Value changes which in turn may impact health claims and nutrient content claims
 - FDA did not address claims in NLR; health and nutrient content claims will be the subject of future rule-making
 - Science on dietary fats has evolved
 - Nutrients of concern have changed over time (e.g., vitamins A and C no longer concern; but iron and calcium remain and potassium and vitamin D are new)



USDA Voluntary Guidance –"Best if Used By"

- Guidance only for meat and dairy to use "best if used by" date
- Intent is to decrease consumer confusion, and decrease food waste
 - USDA states that nearly 1/3rd of the U.S. food supply is wasted by retailers or consumers annually, often because consumers do not understand current labels
- There are at least 10 phrases marking food and drink packages, leading to consumer confusion
 - "Best if Used By" or "Use By" likely to be widely adopted as the 2 phrases
 - Timing likely to occur with NLR changes

Enjoy By: 01 JAN 2018 1001665802





BETTER IF USED BY



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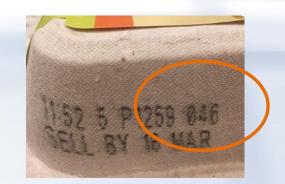
Eggs

- "Sell-By" or "Expiration" (EXP) dates are not federally regulated
- May be required (as defined) by the egg laws in the state where the eggs are marketed



USDA
ORGANIC

- 3-digit code: 001 = January 1; 365 = December 31
- When a "sell-by" date appears on a carton bearing the USDA grade shield, the code date may not exceed 30 days from the date of pack.

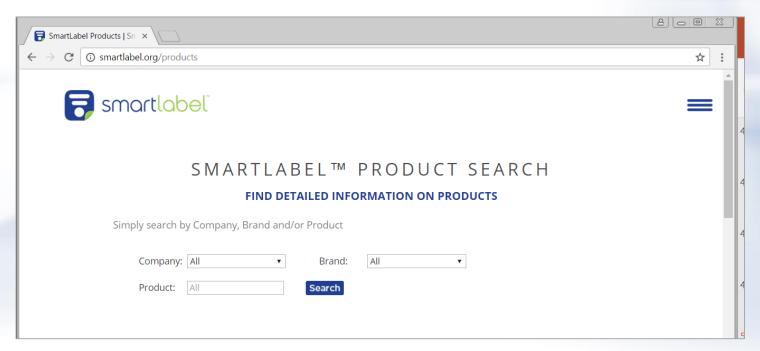




www.SmartLabel.org

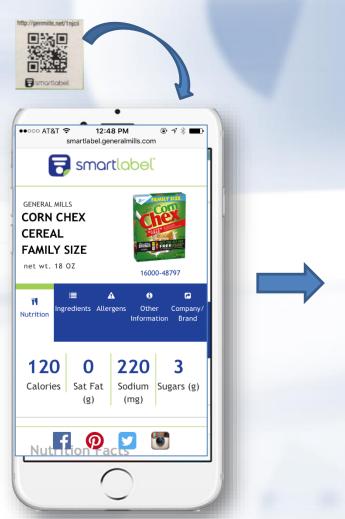


- Voluntary, industry-led, digital initiative
- Allows for more information than can fit on package, in a more consistent format
- 3 methods: smartlabel.org, brand website, or on-pack

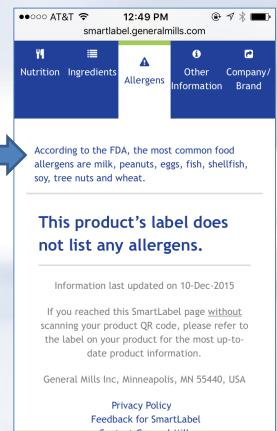




SmartLabel™ - Corn Chex™ Example

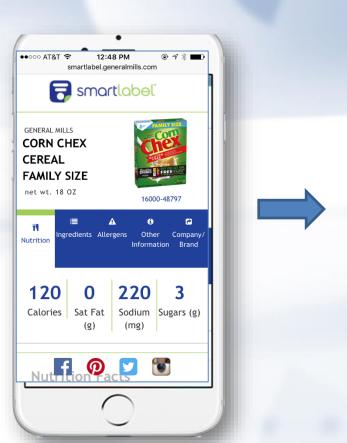




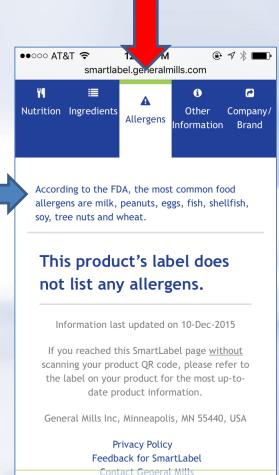




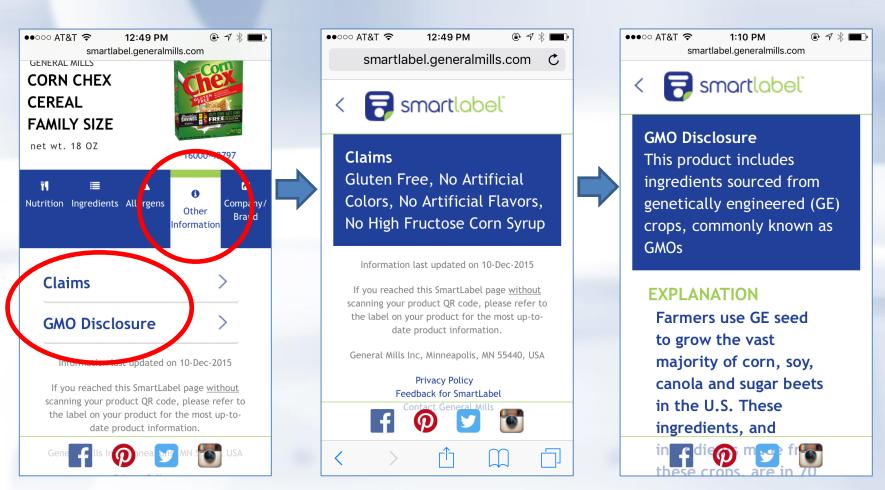
SmartLabel™ - Corn Chex™ Example







SmartLabel™ - Corn Chex™ Example





Thank You!

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