# Effects of the WIC Food Package Revisions on Food Purchases 

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## WIC Revisions

> To align WIC foods with Dietary Guidelines for Americans and AAP's child feeding guidelines

- Increase whole grain \& fiber intake
- Added whole grain bread/alternates
- Added fruit and vegetables
- Reduce fat \& sugar intake
- Lower juice and milk allowances
- Restriction on milk fat content
- Promote breast-feeding



## Effects of WIC Revisions

> Improved access to healthy foods
> Gains to participants and community at large
> Purchase behavior aligned with WIC food package revisions

- Increased consumption of recommended foods
> Mixed evidence on breast feeding initiation; small increase in duration
> Preliminary data of declining obesity rates in lowincome young children


## Scope of Research

Assess changes in WIC participants' purchases of foods targeted in the revisions: juice, milk, whole grains, fruits and vegetables

Evaluate the healthfulness of all food purchases of WIC participating households after implementation of the WIC revisions

## Loyalty-Card Based Data

- All loyalty card purchases made within chain
- Tracked over time at a loyalty card (HH) level
- De-identified data
- No HH info
- Known method of payment

- WIC, SNAP, other


## Study Sample

> New England grocery store chain

- 2 states, over 60 stores
- Diverse towns and income areas
> Regular WIC participants pre and post revisions
- Jan-Sep 2009 and Jan-Sep 2010
- Used WIC benefits each quarter
- $\mathrm{N}=2,137$ households; ~200,000 purchases
$>$ About $1 / 2$ WIC participants also on SNAP


## Categorization of Purchases

## Product and size classification at the UPC level:



- 31,932 unique food UPCs purchased
- Size in ounces
- Product nutritional information and ingredient lists from commercial providers (Gladson and IRI)
- $100 \%$ juice, type of milk, whole grains, fruit and vegetables


## Categorization of Purchases

## Whole grain categorization:

- UPCs labeled as:
- 100\% Whole Grain
- Some Whole Grain
- Refined Grain
- No Grain in product
- Food Patterns Equivalents Database Methodology and a guide for National School Lunch and Breakfast programs used to identify whole v. refined grains


## Studies of Targeted Foods

> Outcomes

- Volume/amount purchased
- Spending (fruit and vegetables only)
> Payment analysis
- Total purchases
- WIC funds
- Non-WIC funds
> GLM model estimation


## Juice Purchase Changes



Source: Andreyeva et al. Pediatrics 2013.

## Juice Purchase Changes

>24\% less juice purchased after WIC revisions $>$ Small compensation to non-WIC juice (1/5th)

| 100\% Juice | \% change | Monthly purchases per household, ounces |  |
| :---: | :---: | :---: | :---: |
|  |  | 2009 | 2010 |
| Total, WIC \& non-WIC | (-23.5***) | 238 | 182 |
| Purchased with WIC benefits | $-43.5^{* * *}$ | 154 | 87 |
| Purchased with non-WIC funds | 13.6 *** | 84 | 95 |

## Other Beverage Purchases



Source: Andreyeva et al. Pediatrics 2013.

## Other Beverage Purchases

>Limited compensation to other beverages

| Beverage | \% change | Monthly purchases per <br> household, ounces <br> 2009 |  |
| :--- | :---: | :---: | :---: |
| $100 \%$ juice | $-23.5^{* * *}$ | 238 | 182 |
| Fruit drinks | $20.9^{* * *}$ | 73 | 88 |
| Soft drinks | $-12.1^{* * *}$ | 288 | 254 |
| New age <br> beverages | $21.3^{* * *}$ | 75 | 91 |

## Milk Study

## Significant changes in WIC milk and cheese

$>$ Less milk and cheese
> No whole milk for women, 2-5 yr old children
> Soy-based alternatives
> Same monthly allowances by state
Analyzed products
>Cow's milk of any fat (208 UPCs)
> WIC-eligible cheese (199 UPCs)

## Milk: WIC Purchases

## $>$ Decline in milk and cheese purchases

|  | \% change | Monthly purchases per <br> household, ounces <br> 2009 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  | $-19.5^{* * *}$ | $\mathbf{3 7 5}$ |  |
| Total milk | $-63.2^{* * *}$ | 205 | 302 |  |
| Whole milk | $72.1^{* * *}$ | 82 | 142 |  |
| $2 \%$ milk | n.s. | 76 | 72 |  |
| $1 \%$ milk | n.s. | 13 | 14 |  |
| Skim milk | $-77.2^{* * *}$ | 14 | 3 |  |
| WIC cheese |  |  |  |  |

## Milk Purchases in CT vs. MA

## >Milk with highest allowable fat purchased



## Milk: Non-WIC Purchases

## >No compensation from non-WIC funds

|  | \% change | Month hous | ases per unces |
| :---: | :---: | :---: | :---: |
|  |  | 2009 | 2010 |
| Total milk | n.s. | 126 | 127 |
| Whole milk | n.s. | 73 | 62 |
| 2\% milk | n.S. | 27 | 29 |
| 1\% milk | 37.2 ** | 20 | 28 |
| Skim milk | n.s. | 4 | 6 |
| WIC cheese | 17.1 *** | 10 | 12 |
| Note: Data for CT. Source: Andreyeva et al. JAND 2013. |  | <0.001; **p<0.05. 17 |  |

## Milk: Total Purchases

## $>1 / 2$ less whole milk purchased, less milk overall

|  | \% change | Monthly purchases per <br> household, ounces <br> 2009 |  |
| :--- | :---: | :---: | :---: |
| Total milk | $-14.2^{* * *}$ | 503 | 431 |
| Whole milk | $-49.4^{* * *}$ | 280 | 142 |
| 2\% milk | $56.2^{* * *}$ | 110 | 172 |
| 1\% milk | n.s. | 97 | 101 |
| Skim milk | n.s. | 18 | 22 |
| WIC cheese | $-37.2^{* * *}$ | 24 | 15 |

## Whole Grain Study

## Analyzed products

$>$ Bread (1,130 UPCs)

- 100\% whole grain, some whole grain, nonwhole grain
$>$ Rice (194 UPCs)
- White, brown
> Tortillas (58 UPCs)
- Whole wheat, soft corn, non-whole grain


## Bread and Rice Purchases

## >Increased whole grain purchases, all driven by WIC

|  | \% change | Monthly purchases per <br> household, ounces |  |
| :--- | :---: | :---: | :---: |
| White bread | $-11.5^{* * *}$ | 6009 | 53 |
| $100 \%$ whole <br> grain bread | $311.9^{* * *}$ | 6 | 20 |
| White rice | n.s. | 5.5 | 5.7 |
| Brown rice | $837.6^{* * *}$ | 0.3 | 2.4 |

Source: Andreyeva, Luedicke. Am J Prev Med 2013. *** $p<0.001$

## Bread Purchases Composition

$>$ Replacing refined grains with whole grains


Source: Andreyeva , Luedicke. Am J Prev Med 2013.

## Fruit and Vegetable Study

## Fruit and vegetables added to WIC food

 packages> Fresh, canned, frozen plain fruit \& vegetables, except white potatoes
$>$ Cash-value vouchers
Analyzed products
$>$ Fresh vegetables by DGA type (954 UPCs)
$>$ Fresh fruit (701 UPCs)
> Canned, frozen fruit and vegetables

## Fruit and Vegetable Purchases

$>$ Increase in fruit and vegetable purchases, especially for fresh fruits

|  | \% change | Monthly purchases per <br> household, ounces <br> 2009 |  |
| :--- | :---: | :---: | :---: |
| Vegetables (excluding white potatoes) |  |  |  |
| Fresh | $17.5^{* * *}$ | 76 | 89 |
| Total | $8.7^{* * *}$ | 152 | 166 |
| Fruit | $28.6^{* * *}$ | 113 | 147 |
| Fresh | $25.9^{* * *}$ | 127 | 160 |
| Total |  |  |  |

## Fruit and Vegetable Purchases

## $>$ All improvement is due to WIC

>Small substitution (5\% loss in non-WIC purchases)


## Summary of Findings

$>1 / 4$ less juice purchased

- No compensation with non-WIC funds
- Little shift to fruit drinks and sodas
$>1 / 2$ less whole milk purchased
- Milk with highest allowable fat purchased
- Total milk reduced
$>$ Increased whole grain purchases
- Substitution of refined grain bread
- No changes in non-WIC purchases
$>$ Increased fruit and vegetable purchases
- Small reduction in non-WIC purchases
- Little role of WIC in total FV spending (15-25\%)


## Scope of Research

Evaluate the healthfulness of all food purchases of WIC participating households after implementation of the WIC revisions

## Nutritional Categorization

> Each product classified as "Healthy," "Neutral," or "Moderation" based on USDA ERS 2012 Study
> Must meet minimum nutritional thresholds to be classified as healthy:

| Category | Sodium | Saturated Fat | Added Sugar |
| :--- | :---: | :---: | :---: |
| Vegetable, Fruit, | $<480 \mathrm{mg}$ per | $<=3 \mathrm{~g} \mathrm{per}$ | $<4 \mathrm{~g} \mathrm{per}$ |
| Dairy \& Grains | serving | serving | serving |
| Meat | $<480 \mathrm{mg}$ per <br> serving | $<=4 \mathrm{~g} \mathrm{per}$ <br> serving | $<4 \mathrm{~g} \mathrm{per}$ <br> serving |
| Mixed Dishes | <600mg per <br> serving | $<5 \mathrm{~g}$ per serving | $<5 \mathrm{~g}$ per <br> serving |

## Nutritional Categorization

## Healthy Foods

- Foods below nutritional thresholds
- Snack foods: Below thresholds \& contain whole grains
- Beverages: Unsweetened water


## Neutral Foods

- Foods below thresholds, but not meeting minimal serving sizes
- Infant formula and baby foods
- Snack foods: Below thresholds, no whole grains
- Beverages: Diet/low calorie beverages, coffee, tea


## Moderation Foods

- Foods exceeding nutritional thresholds per serving


## Purchases by Nutritional Status



Healthy Ounces make up $50.4 \%$ of ounces purchased in pre period and $51.5 \%$ of ounces purchased in post period

## Food Purchases by Payment



## Changes in Ounces by Category

20

-40
-60
$-80$
$-100$
$-120$
-105.1


## Changes in Ounces and Spending

Total Total Food Total WIC Total Other Total Healthy Total Neutral Moderation Dollars Dollars Dollars Purchases Purchases Purchases


Change in Ounces

## Summary of Findings

> Healthy foods comprise majority of food and beverage purchases

- Overall reduction in food purchases post revisions, driven by WIC purchases
> Decline in Juice, Milk and Infant formula/foods
- Proportion of healthy foods increased while moderation foods declined post WIC revisions
> Overall healthfulness of foods purchased improved, driven by WIC food package revisions


## Limitations

- Limited geographic scope
> Single grocery store chain, does not represent all food purchases
$>$ No socio-demographic data at household level
> No control group
> Short time period
> Does not capture food intake


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