# Effects of the WIC Food Package Revisions on Food Purchases

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## **WIC Revisions**

- ➤ To align WIC foods with Dietary Guidelines for Americans and AAP's child feeding guidelines
  - Increase whole grain & fiber intake
    - Added whole grain bread/alternates
    - Added fruit and vegetables
  - Reduce fat & sugar intake
    - Lower juice and milk allowances
    - Restriction on milk fat content
  - Promote breast-feeding



## **Effects of WIC Revisions**

- Improved access to healthy foods
  - Gains to participants and community at large
- Purchase behavior aligned with WIC food package revisions
- Increased consumption of recommended foods
- Mixed evidence on breast feeding initiation; small increase in duration
- Preliminary data of declining obesity rates in lowincome young children



# Scope of Research

Assess changes in WIC participants' purchases of foods targeted in the revisions: juice, milk, whole grains, fruits and vegetables

Evaluate the healthfulness of <u>all</u> food purchases of WIC participating households after implementation of the WIC revisions

## **Loyalty-Card Based Data**

- All loyalty card purchases made within chain
  - Tracked over time at a loyalty card (HH) level
- De-identified data
  - No HH info
- Known method of payment
  - WIC, SNAP, other



## **Study Sample**

- ➤ New England grocery store chain
  - 2 states, over 60 stores
  - Diverse towns and income areas
- Regular WIC participants pre and post revisions
  - Jan-Sep 2009 <u>and</u> Jan-Sep 2010
  - Used WIC benefits each quarter
  - N = 2,137 households; ~200,000 purchases
- ► About ½ WIC participants also on SNAP

# **Categorization of Purchases**

Product and size classification at the UPC level:

Product description & category groupings

Gladson & IRI Nutrition Data

Manual search using online resources

- 31,932 unique food UPCs purchased
- Size in ounces
- Product nutritional information and ingredient lists from commercial providers (Gladson and IRI)
  - 100% juice, type of milk, whole grains, fruit and vegetables

## **Categorization of Purchases**

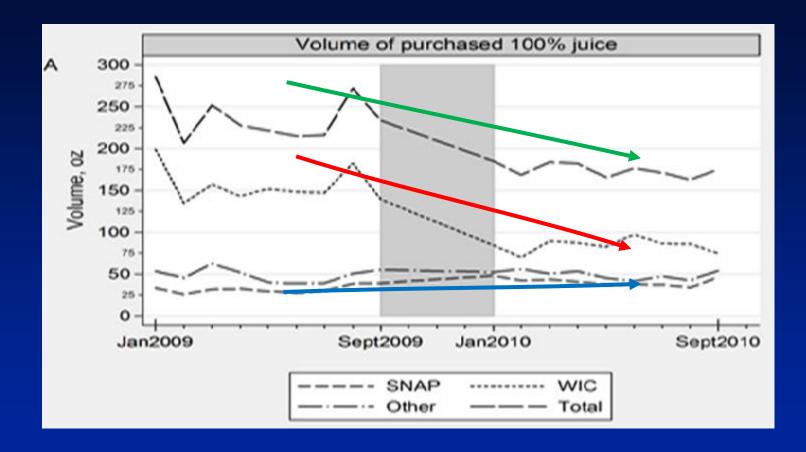
#### Whole grain categorization:

- UPCs labeled as:
  - 100% Whole Grain
  - Some Whole Grain
  - Refined Grain
  - No Grain in product
- Food Patterns Equivalents Database Methodology and a guide for National School Lunch and Breakfast programs used to identify whole v. refined grains

# **Studies of Targeted Foods**

- Outcomes
  - Volume/amount purchased
  - Spending (fruit and vegetables only)
- Payment analysis
  - Total purchases
  - WIC funds
  - Non-WIC funds
- GLM model estimation

## **Juice Purchase Changes**



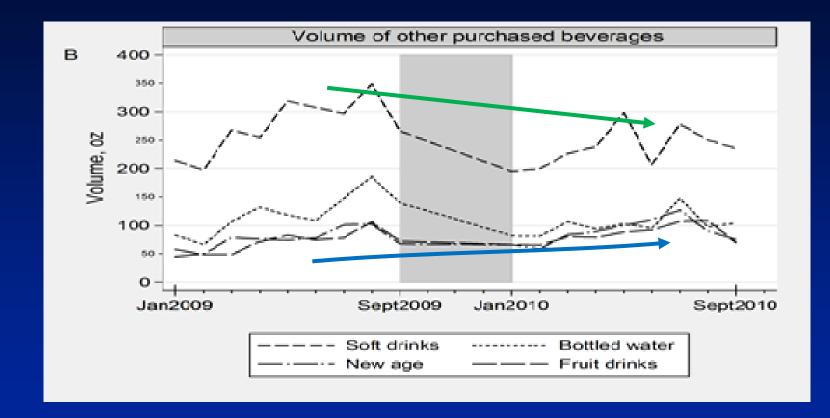
# Juice Purchase Changes

- >24% less juice purchased after WIC revisions
- ➤ Small compensation to non-WIC juice (1/5th)

100% Juice	% change	Monthly purchases per household, ounces	
		2009	2010
Total, WIC & non-WIC	-23.5***	238	182
Purchased with WIC benefits	-43.5***	154	87
Purchased with non-WIC funds	13.6***	84	95

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## Other Beverage Purchases



## **Other Beverage Purchases**

#### >Limited compensation to other beverages

Beverage	% change	Monthly purchases per household, ounces	
		2009	2010
100% juice	-23.5***	238	182
Fruit drinks	20.9***	73	88
Soft drinks	-12.1***	288	254
New age beverages	21.3***	75	91

## Milk Study

#### Significant changes in WIC milk and cheese

- Less milk and cheese
- ➤ No whole milk for women, 2-5 yr old children
- Soy-based alternatives
- Same monthly allowances by state

#### **Analyzed products**

- **▶**Cow's milk of any fat (208 UPCs)
- ► WIC-eligible cheese (199 UPCs)

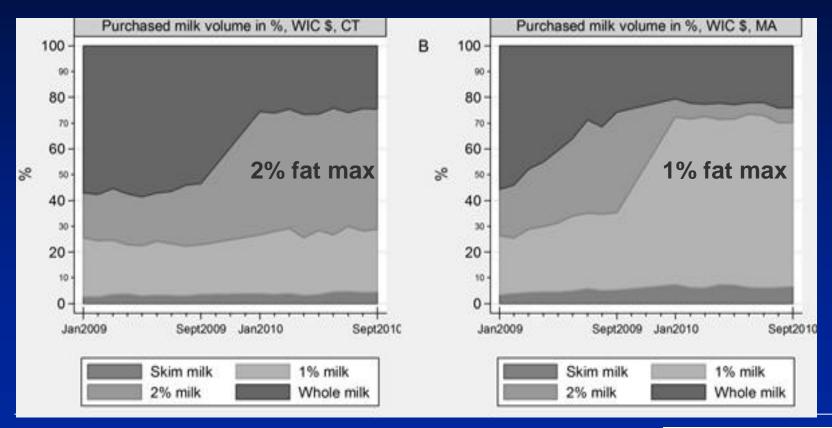
## Milk: WIC Purchases

#### > Decline in milk and cheese purchases

	% change	Monthly purchases per household, ounces	
		2009	2010
Total milk	-19.5***	375	302
Whole milk	-63.2***	205	75
2% milk	72.1***	82	142
1% milk	n.s.	76	72
Skim milk	n.s.	13	14
WIC cheese	-77.2***	14	3

#### Milk Purchases in CT vs. MA

#### >Milk with highest allowable fat purchased



## Milk: Non-WIC Purchases

#### **≻No compensation from non-WIC funds**

	% change	Monthly purchases per household, ounces	
		2009	2010
Total milk	n.s.	126	127
Whole milk	n.s.	73	62
2% milk	n.s.	27	29
1% milk	37.2**	20	28
Skim milk	n.s.	4	6
WIC cheese	17.1***	10	12

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## Milk: Total Purchases

#### >1/2 less whole milk purchased, less milk overall

	% change	Monthly purchases per household, ounces	
		2009	2010
Total milk	-14.2**	503	431
Whole milk	-49.4***	280	142
2% milk	56.2***	110	172
1% milk	n.s.	97	101
Skim milk	n.s.	18	22
WIC cheese	-37.2***	24	15

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## **Whole Grain Study**

### **Analyzed products**

- **▶ Bread (1,130 UPCs)** 
  - 100% whole grain, some whole grain, nonwhole grain
- ► Rice (194 UPCs)
  - White, brown
- ► Tortillas (58 UPCs)
  - Whole wheat, soft corn, non-whole grain

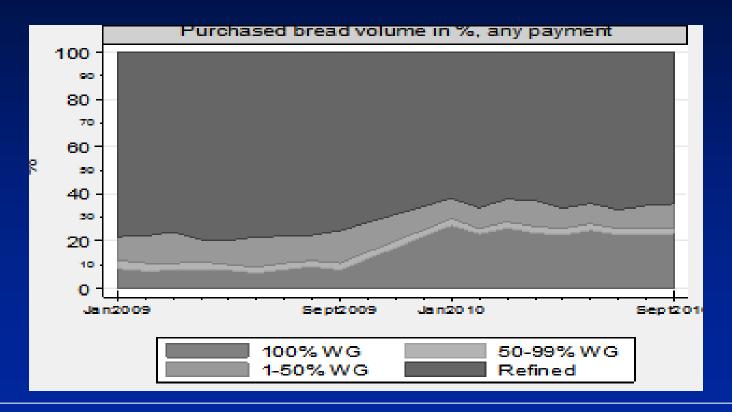
## **Bread and Rice Purchases**

#### ➤Increased whole grain purchases, <u>all</u> driven by WIC

	% change	Monthly purchases per household, ounces	
		2009	2010
White bread	-11.5***	60	53
100% whole grain bread	311.9***	6	20
White rice	n.s.	5.5	5.7
Brown rice	837.6***	0.3	2.4

## **Bread Purchases Composition**

> Replacing refined grains with whole grains



## Fruit and Vegetable Study

# Fruit and vegetables added to WIC food packages

- Fresh, canned, frozen plain fruit & vegetables, except white potatoes
- Cash-value vouchers

#### **Analyzed products**

- Fresh vegetables by DGA type (954 UPCs)
- Fresh fruit (701 UPCs)
- Canned, frozen fruit and vegetables

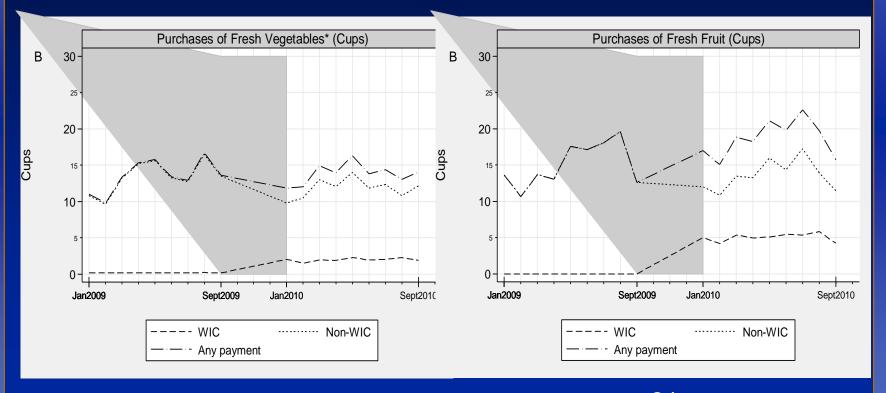
## Fruit and Vegetable Purchases

Increase in fruit and vegetable purchases, especially for fresh fruits

	% change	Monthly purchases per household, ounces		
		2009	2010	
Vegetables (excluding white potatoes)				
Fresh	17.5***	76	89	
Total	8.7***	152	166	
Fruit				
Fresh	28.6***	113	147	
Total	25.9***	127	160	

# Fruit and Vegetable Purchases

- >All improvement is due to WIC
- >Small substitution (5% loss in non-WIC purchases)



## **Summary of Findings**

- ¼ less juice purchased
  - No compensation with non-WIC funds
  - Little shift to fruit drinks and sodas
- > ½ less whole milk purchased
  - Milk with highest allowable fat purchased
  - Total milk reduced
- Increased whole grain purchases
  - Substitution of refined grain bread
  - No changes in non-WIC purchases
- Increased fruit and vegetable purchases
  - Small reduction in non-WIC purchases
  - Little role of WIC in total FV spending (15-25%)

## Scope of Research

Evaluate the healthfulness of <u>all</u> food purchases of WIC participating households after implementation of the WIC revisions

## **Nutritional Categorization**

- Each product classified as "Healthy," "Neutral," or "Moderation" based on USDA ERS 2012 Study
- Must meet minimum nutritional thresholds to be classified as healthy:

Category	Sodium	Saturated Fat	Added Sugar
Vegetable, Fruit,	< 480mg per	<= 3g per	< 4g per
Dairy & Grains	serving	serving	serving
Meat	< 480mg per	<= 4g per	< 4g per
	serving	serving	serving
Mixed Dishes	< 600mg per serving	< 5g per serving	< 5g per serving

# **Nutritional Categorization**

#### Healthy Foods

- Foods below nutritional thresholds
- Snack foods: Below thresholds & contain whole grains
- <u>Beverages</u>: Unsweetened water

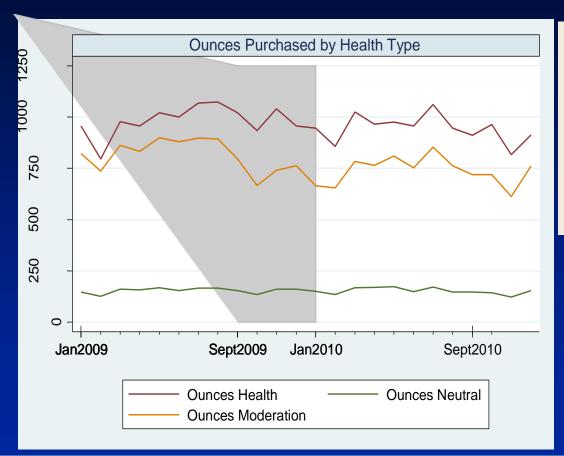
#### Neutral Foods

- Foods below thresholds, but not meeting minimal serving sizes
- Infant formula and baby foods
- Snack foods: Below thresholds, no whole grains
- <u>Beverages</u>: Diet/low calorie beverages, coffee, tea

# Moderation Foods

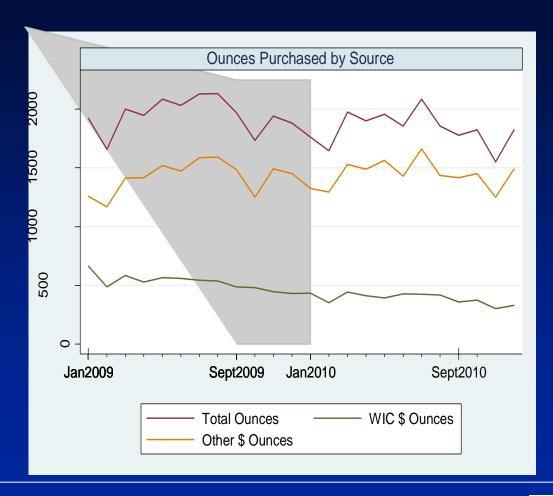
 Foods exceeding nutritional thresholds per serving

## **Purchases by Nutritional Status**

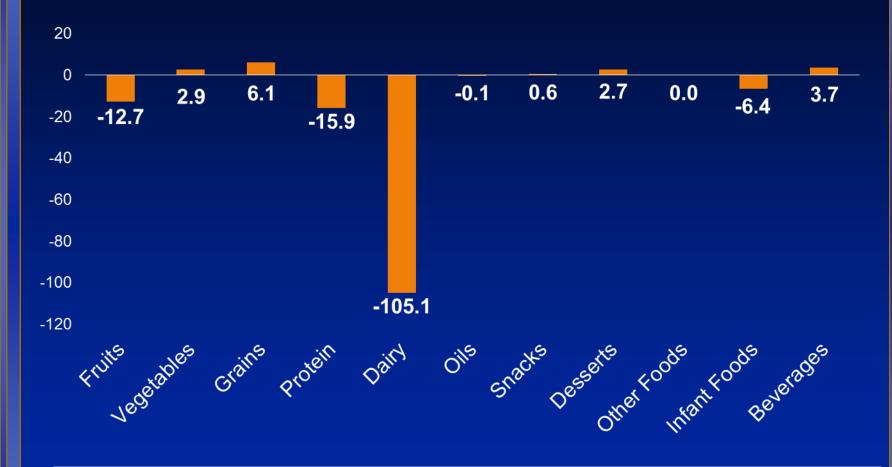


Healthy Ounces
make up 50.4% of
ounces purchased
in pre period and
51.5% of ounces
purchased in post
period

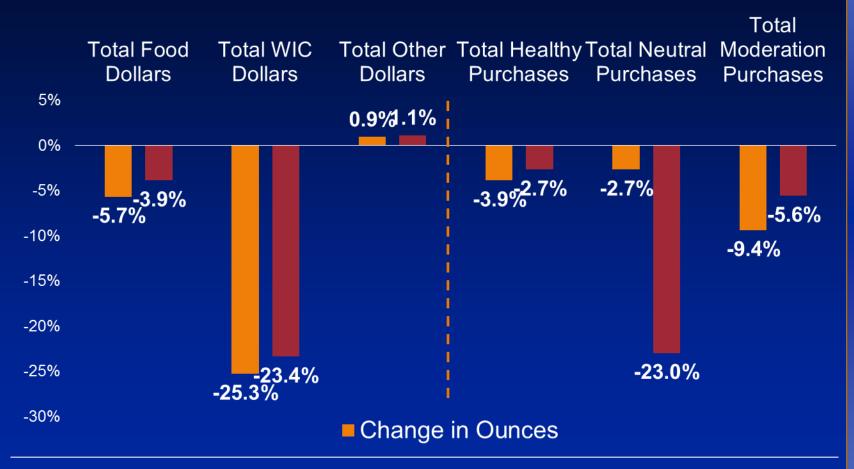
## Food Purchases by Payment



## **Changes in Ounces by Category**



## **Changes in Ounces and Spending**



## **Summary of Findings**

- Healthy foods comprise majority of food and beverage purchases
- Overall reduction in food purchases post revisions, driven by WIC purchases
  - Decline in Juice, Milk and Infant formula/foods
- Proportion of healthy foods increased while moderation foods declined post WIC revisions
  - Overall healthfulness of foods purchased improved, driven by WIC food package revisions

#### Limitations

- Limited geographic scope
- Single grocery store chain, does not represent all food purchases
- No socio-demographic data at household level
- No control group
- Short time period
- Does not capture food intake

## Acknowledgements

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  - **►USDA Economic Research Service**
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